



# 6<sup>th</sup> INTERPIPE 2010

International Pipeline Conference and Exhibition

31 March - 2 April 2010

Beijing (Langfang) International Pipeline Conference & Exhibition Center

Exhibition & Sponsorship Opportunities

GAS  
OIL  
WATER  
OTHER PRODUCTS

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PLANNING & CONSTRUCTION  
OPERATION & MAINTENANCE

Organiser:



INTERPIPE

International Organiser:



Euro Institute for Information and Technology Transfer

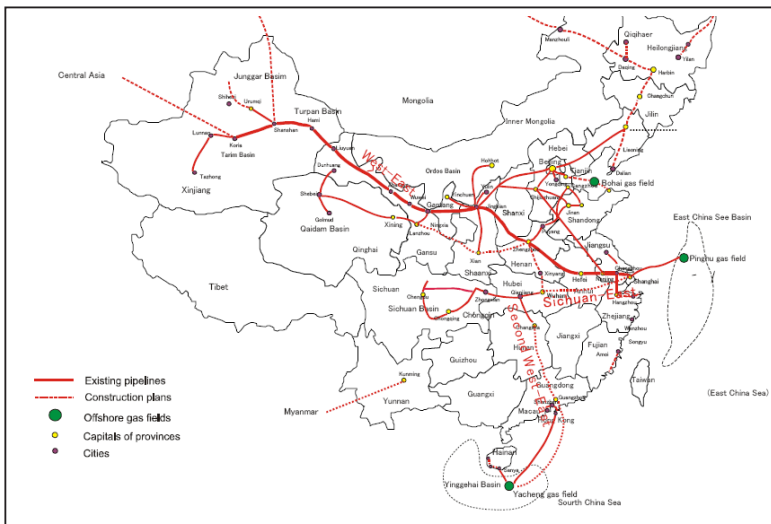
# BACKGROUND

Chinas development is tremendous and impressive. In the last twenty years, the country develops constantly with double-digit growth rates.

The requirements for energy and water increase in parallel to this economic growth. Therefore enormous length of new pipelines and distribution networks are planned, under construction or already in operation:



- International transmission gas pipelines
  - Tadzhikistan – China (under construction)
  - West Siberia – China (intended)
  - East Siberia – China (intended)
  - Sakhalin – China (intended)
- National gas pipelines
  - from LNG Terminals to consumption areas (8 LNG-Terminals)
  - from gas field to consumption area (9 major gas fields)
- Oil pipelines to industry
- Water pipelines from south to north
- Water distribution networks in all Chinese cities
- Gas distribution networks in all Chinese cities
- Pipelines in industry and refinery



Development of the Chinese Gas Pipeline Network

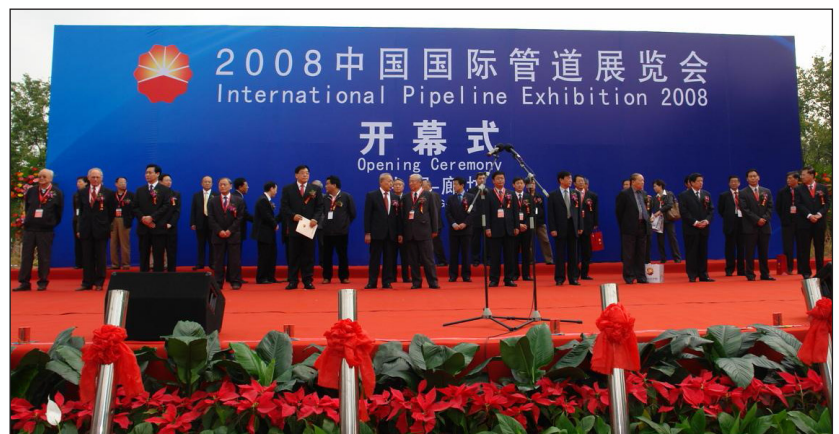
The INTERPIPE Conference and Exhibition is an international professional event in pipeline industry.

To involve international know-how for this important event in Langfang, INTERPIPE opens its doors to exhibitors, visitors and participants from abroad and establishes an international conference.

To assure the international attendance, INTERPIPE involved the German co-organiser EITEP. As a well-established conference organiser in the fields of energy, water and environment, the Euro Institute for Information and Technology Transfer, EITEP, is responsible for the new meeting of pipeline relevant companies from all over the world.

## LANGFANG

Langfang is called "Pipeline City". This is caused by the fact, that all leading Chinese enterprises of the petroleum and pipeline sector are located in Langfang. More than 50 national and a lot of international companies, domiciled in Langfang, work in the fields of pipeline research, consultancy, survey, design, construction, procurement, research and pre-commissioning of pipelines. About 40,000 habitants are working for the pipeline industry. Langfang is about 40 km from Beijing.



Opening Ceremony INTERPIPE 2008, Langfang

# EXHIBITION AND SPONSORING

## EXHIBITION

The first international Pipeline Exhibition INTERPIPE was held 2002 in Langfang and has been successfully organized for five times in the past years. INTERPIPE has become a comprehensive platform in its sector in China. The global event builds a bridge between new technical products and advanced technologies from all over the world.

The exhibition covers the same topics as the conference.

To join the exhibition, it is possible to book a standard booth (EUR 2000/9 m<sup>2</sup>) or to take a raw area indoor (EUR 230/9 m<sup>2</sup> - Minimum 36 m<sup>2</sup>) or outdoor (EUR 180/m<sup>2</sup> - Minimum 50 m<sup>2</sup>). Furthermore for people from foreign countries it can be useful to participate at a joint booth (EUR 300/m<sup>2</sup> - Minimum 9 m<sup>2</sup>). This option will support participants, for example with the accommodation, the printing of graphics and the logistics.

In 2008 about 240 exhibitors, including some from USA, Great Britain, Japan and Singapore, showed their products at INTERPIPE. The exhibition area was about 20,000 m<sup>2</sup> (93% indoor, rest outdoor).

## SPONSORING

Benefits offered to sponsors	Platinum Euro 30 000	Gold Euro 20 000	Silver Euro 10 000
Your company logo will be displayed in all advertisements and marketing collateral used to promote the INTERPIPE exhibition and conference, reach key industry clients across the world	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Your company banner ad will be displayed on the INTERPIPE exhibition and conference web site and your company's logo and description will appear on the sponsor web page	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Your company logo will be printed on the conference proceedings	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Speech in the conference	<input checked="" type="checkbox"/>		
The speaker's name, title and company logo will appear on the color glossy exhibition catalogue	<input checked="" type="checkbox"/>		
Your Company logo will appear on the color glossy exhibition catalogue		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
You may insert your company profile in the main event brochure, the conference proceedings and the INTERPIPE exhibition and conference website	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Your company name will be mentioned in all press releases promoting the INTERPIPE 2010	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Your company logo will appear on a banner in the conference venue	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Show space in the exhibition (standard booth), get the chance to talk with exhibitors and visitors	<input checked="" type="checkbox"/> 18 m <sup>2</sup>	<input checked="" type="checkbox"/> 9 m <sup>2</sup>	
After the event, we will put your logo on the website	<input checked="" type="checkbox"/> for 6 months	<input checked="" type="checkbox"/> for 3 months	
We will give 1 page and company introduction on the exhibition catalogue	<input checked="" type="checkbox"/> four-color	<input checked="" type="checkbox"/> four-color	<input checked="" type="checkbox"/> black-white
We will give a Rainbow door during the exhibition	<input checked="" type="checkbox"/>		
Delegate permission to the conference (except the speaker)	<input checked="" type="checkbox"/> 2 people	<input checked="" type="checkbox"/> 1 person	<input checked="" type="checkbox"/> 1 person

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Contact \_\_\_\_\_

Company \_\_\_\_\_

Title / First Name / Last Name \_\_\_\_\_

Position \_\_\_\_\_

Address \_\_\_\_\_

Post Code / City \_\_\_\_\_

Country \_\_\_\_\_

E-Mail \_\_\_\_\_

Tel. \_\_\_\_\_ Fax \_\_\_\_\_

- We are interested in sponsorship opportunities. Please send further information.
- We are interested to participate in the exhibition. Please send further information.
  - We are interested to participate at the joint booth.
- We are interested to participate in the conference. Please send further information.

## CONFERENCE CONTACT

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Ministry of Science and Technology of the People's Republic of China

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China National Petroleum Corporation



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China Petroleum West Pipeline Co. Ltd.  
PetroChina Pipeline Construction Project Management Team

approved - supported - sponsored / approved - supported - sponsored / approved - supported - sponsored